

## John C. Kirby

PROJECT ROLE: Senior Consultant

FOCUS: John “Jack” Kirby leads KH Consulting Group’s business turnaround and financial restructuring practice. As a senior level executive, he has more than 30 years of corporate experience managing complex organizations or consulting to them. He has served as CEO during the turnaround of six companies and as a board member of two public companies and six private companies during their restructuring. Mr. Kirby has conducted numerous management studies for companies in the United States, South America, the Middle East, and Southeast Asia.

More recently, Mr. Kirby founded Inter American Consulting Group (IACG). This management consulting firm emphasizes strategic development in both the public and private sectors of Central America, primarily Costa Rica. In addition, Mr. Kirby conducts MBA seminars on entrepreneurship at The University of Athlone in the Republic of Ireland.

REPRESENTATIVE CLIENTS:

- **Blonder Corporation** – serves on the Board of Directors of this ESOP organization.
- **Upright, USA** – led a turnaround of this \$200 million multinational manufacturer of aerial work platforms (“AWP”) and its European subsidiary **Upright, Ireland**.
- **Daley Corporation** – led this company, one of the largest road builders in Southern California, in completing its contracts when faced with the loss of its bonding.
- **Cabrillo Crane And Rigging** – served as President and CEO of this post Chapter 11 company owned by Wells Fargo Bank during the turnaround.
- **Radius/Digital Origin** – served as a very active Board Member of this publicly traded company with NASDAQ listed stock.
- **Everex Computer Systems** – served as CFO and Board Member of this publicly traded computer manufacturer during the Chapter 11.
- **Business Turnarounds and Reorganizations** – Pioneer Refining (Singapore), Modern Mode, Shorebreak, Vacations, Inc., Fremont Forest Products, Wambold Marker Furniture, Kallen Industries
- **Secured Lenders** – First Interstate Bank, Wells Fargo Bank, California Commerce Bank, Ventura County National Bank, Hong Kong Shanghai Bank
- **Creditors’ Committees** – Advantage Printed Sportswear, Auto Giant, Dynasty Classics, HQ Office Supplies, Home Express, Inc., Ocean Pacific Sportswear, Sierra West - Big Dogs, Servatron Inc., Siller Brothers Inc., Scientific Micro Systems, Van de Kamps Bakery, Westside Foods

PRIOR WORK EXPERIENCE:

- **Hoffman Electric**, President
- **Covington Corporation**, Chief Executive Officer
- **Towers Perrin**, Vice President and Manager of the Managing Consulting Practice (Cresap) in Los Angeles
- **Management Analysis Center (MAC)**, Senior Vice President
- **Amoco Far East**, Assistant to the President and Senior Financial Analyst

EDUCATION: ➤ M.B.A., Harvard University, Graduate School of Business

*KH Team Biographies*

- B.S. and M.S., Chemical/Petroleum Engineering, University of Pittsburgh